Marshville ABC Projections																					
	2019		2020		2021		2022		2023		2024		2025		2026		2027		2028		
	Year 1		Year 2		Year 3		Year 4		Year 5		Year 6		Year 7		Year 8		Year 9		Year 10		
Projected Population 28103 & 28133	12,411		13,032		13,683		14,367		15,086		15,840		16,632		17,464		18,337		19,254		
Projected Revenue	986,000.00		1,035,300.00		1,087,065.00		1,141,418.25		1,198,489.16		1,258,413.62		1,321,334.30		1,387,401.02		1,456,771.07		1,529,609.62		
COGS & Taxes	749,360.00		786,828.00		826,169.40		867,477.87		910,851.76		956,394.35		1,004,214.07		1,054,424.77		1,107,146.01		1,162,503.31		
Gross Profit	236,640.00	24%	248,472.00	24%	260,895.60	24%	273,940.38	24%	287,637.40	24%	302,019.27	24%	317,120.23	24%	332,976.24	24%	349,625.06	24%	367,106.31	24%	
Expenses:																					
Manager Salary	45,000.00	1	45,000.00	1	46,800.00	1	48,672.00	1	50,618.88	1	52,643.64	1	54,749.38	1	56,939.36	1	59,216.93	1	61,585.61	1	
Full Time Employees	30,000.00	1	30,000.00	1	31,200.00	1	32,448.00	1	33,745.92	1	35,095.76	1	36,499.59	1	37,959.57	1	39,477.95	1	41,057.07	1	
Part Time Employees	29,120.00	2	29,120.00	2	30,284.80	2	31,491.20	2	32,739.20	2	34,049.60	2	53,102.40	3	55,224.00	3	57,439.20	3	59,748.00	3	
Bookkeeper	6,000.00		6,500.00		7,000.00		7,500.00		8,000.00		8,500.00		8,500.00		8,500.00		8,500.00		8,500.00		
CPA (annual audit)	4,000.00		4,500.00		5,000.00		5,500.00		6,000.00		6,000.00		6,000.00		6,000.00		6,000.00		6,000.00		
Utilities (Power/Water/Telephone)	12,000.00		12,000.00		12,000.00		12,000.00		12,000.00		12,000.00		12,000.00		12,000.00		12,000.00		12,000.00		
Bank Fees (Credit card machine)	6,600.00		7,000.00		7,300.00		7,300.00		7,300.00		7,300.00		7,300.00		7,300.00		7,300.00		7,300.00		
Payroll Processing Fees	2,500.00		2,500.00		2,500.00		2,500.00		2,500.00		2,500.00		2,500.00		2,500.00		2,500.00		2,500.00		
Employee Retirement (3%)	3,123.60		3,123.60		3,248.54		3,378.34		3,513.12		3,653.67		4,330.54		4,503.69		4,684.02		4,871.72		
Employee Insurance	8,880.00		9,146.40		9,420.79		9,703.42		9,994.52		10,294.35		10,603.18		10,921.28		11,248.92		11,586.39		
General Liability Insurance	2,000.00		2,100.00		2,200.00		2,300.00		2,400.00		2,400.00		2,400.00		2,400.00		2,400.00		2,400.00		
Directors Insurance	350.00		350.00		350.00		350.00		350.00		350.00		350.00		350.00		350.00		350.00		
Workmans Comp. Insurance	1,000.00		1,100.00		1,200.00		1,300.00		1,400.00		1,400.00		1,400.00		1,400.00		1,400.00		1,400.00		
Property Insurance	2,000.00		2,100.00		2,200.00		2,300.00		2,400.00		2,400.00		2,400.00		2,400.00		2,400.00		2,400.00		
Uniforms	1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		1,000.00		
Payroll Taxes (FICA/Unemployment)	8,883.18		8,883.18		9,201.79		9,532.76		9,876.46		10,234.86		11,960.88		12,402.40		12,862.26		13,340.89		
Office/Store Supplies	5,000.00		5,000.00		5,000.00		5,000.00		5,000.00		5,000.00		5,000.00		5,000.00		5,000.00		5,000.00		
Travel/Training	500.00		500.00		500.00		500.00		500.00		500.00		500.00		500.00		500.00		500.00		
Rent	24,000.00		24,000.00		24,000.00		24,000.00		27,000.00		30,000.00		30,000.00		30,000.00		30,000.00		30,000.00		273,000.00
Bank Loan Payment	9,600.00		9,600.00		9,600.00		9,600.00		9,600.00		9,600.00		9,600.00		9,600.00		9,600.00		9,600.00		96,000.00
Total Expenses	201,556.78		203,523.18		210,005.92		216,375.71		225,938.09		234,921.87		260,195.97		266,900.30		273,879.28		281,139.67		
Net Income (Loss)	35,083.22		44,948.82		50,889.68		57,564.67		61,699.30		67,097.40		56,924.26		66,075.95		75,745.77		85,966.64		601,995.71
Minimum Required Working Capital annually	37,923.08		39,819.23		41,810.19		43,900.70		46,095.74		48,400.52		50,820.55		53,361.58		56,029.66		58,831.14		
Actual Accumulated Working Capital	35,083.22		80,032.04		90,708.91		99,374.86		105,600.01		113,193.13		105,324.78		116,896.50		129,107.35		141,996.29		
Projected Maximum Annual Direct Distributions			40,212.81		48,898.72		55,474.16		59,504.27		64,792.61		54,504.23		63,534.92		73,077.70		83,165.15		339,074.61
																					612,074.61
*Year 3 - 4% pay increase																					Distributions+
*Year 1,2,3 - Same rent to town																					Rent